



Sunlight Energy Group

There's power in a great plan.

CASE STUDY

Background

This case study is of a client located in Maryland. They are a developer and manufacturer of drugs and biologics, with over 70 state-of-the-art manufacturing rooms across 360,000 sq. ft. The client specializes in working with potent compounds and hormones, developing complex parenteral and oral dosage forms, and varied manufacturing processes.

Challenge

The client brought Sunlight Energy Group in to help them develop a procurement strategy for their energy supply, especially on the natural gas side, as their gas supply was floating on the open market. They were also looking to implement a utility bill monitoring system to help them manage their energy costs and usage.

Solution

Sunlight Energy Group successfully helped the client lock in favorable electricity and natural gas supply rates, saving them around \$96,000 annually from what they were previously paying. We also developed a custom utility bill monitoring dashboard, which is updated monthly to keep their executives informed on their usage, costs, and trends. During this process, we uncovered an additional \$315,000 in overcharges on their energy bills which we helped them recover, and they will save an additional \$100,000 annually since we corrected the cause of these overcharges.

Fast Facts



Location:
Maryland



Industry:
• Pharmaceuticals



Services:
• Oral Drug Development
• Parenteral Drug Development
• Commercial Manufacturing
• Clinical Trial Manufacturing



Measures of Success:
• Energy Contract Savings
• Utility Bill Auditing Savings



Results:
• \$96k annual savings from new supply contracts
• Recovered \$315k from energy bill overcharges
• Additional \$100k annual savings from energy bill overcharge corrections



575 Lexington Avenue,
14th floor
New York, NY, 10022



(800) 206-9405



Info@SunlightEnergyGroup.com